

CAREER OPPORTUNITY



JAMAICA BAHAMAS IMPORTS

SALES REPRESENTATIVES (Nassau)

If you are interested in joining a growing and dynamic team of professionals, and you meet the following criteria, then this job is for you.

Successful candidates will be responsible for achieving sales targets and building key relationships with established and potential clients.

CORE FUNCTIONS & RESPONSIBILITIES

- Prospects and develops new local accounts
- Achieve growth and sales targets consistently
- Review orders before and after delivery to ensure orders are complete and accurate
- Assist in the implementation and execution of agreed sales strategies to meet targets
- Assist in merchandising products to build brand visibility
- Prepare and submit weekly sales reports
- Maximize customer visits to build relationships and take orders
- Deliver exceptional customer service

CORE COMPETENCIES

- Professional, self-motivated with a passion for sales
- Excellent interpersonal skills
- Demonstrate dependability, reliability and flexibility
- Demonstrate proficiency in the use of applicable technology
- Unquestionable integrity

QUALIFICATION & EXPERIENCE

- Minimum five (5) BGCSE/BJC subjects including Mathematics and English
- Minimum two (2) years working experience in Sales, Merchandising or Customer Service
- Must own a reliable motor vehicle

Qualified candidates are invited to email us at jbjobsourc@gmail.com by February 27, 2021. We appreciate all applications, however, only shortlisted candidates will be contacted.